



*Ministero dell'Istruzione, dell'Università e della Ricerca*  
**RR9A - ESAME DI STATO DI ISTITUTO PROFESSIONALE**

CORSO DI ORDINAMENTO

**Indirizzo:** TECNICO DELLA GESTIONE AZIENDALE

**Tema di:** LINGUA INGLESE  
(comprensione e produzione in lingua straniera)

**Manor House Hotel**  
Farnham Green, Warnside, Upminster, UB23.  
Tel: 091 8976. Fax: 091 9008. E-mail: manhot@xx.itl www.man.itx

12 May 2013

The Sales Manager,  
Melody Modes Ltd.,  
Carrham, Upminster UE12.

Your Ref: KPS/C3, Our Ref: Con/13/1

Dear Sir,

Thank you for your letter of 12 May regarding our conference facilities for your sales convention in September this year.

I have pleasure in enclosing our current conference brochure and tariffs. You will note that we offer a variety of venues inside the hotel itself, for groups of between 20 and 150 people, with a choice of catering facilities and with or without accommodation. This year we are also able to arrange functions in marquees in the hotel grounds, with a more limited range of catering, again with or without hotel accommodation.

We have two lecture rooms, with audiovisual equipment - overhead projectors and video and DVD facilities - which might be of interest to you. There are also product display facilities within the hotel.

If you require all or some of your delegates to be accommodated in the hotel, I recommend early booking as September is one of our peak months. We offer 4-star accommodation, every room with en-suite facilities, minibar, television, personal safe, trouser press. We have two restaurants, four bars, a fully equipped gymnasium, and an indoor/outdoor swimming pool.

I look forward to hearing from you further, and I shall be happy to supply any additional information you might require; you will be very welcome to visit the hotel to see for yourself the facilities we offer.

Yours faithfully,

Hector Manning  
General Manager

Enc.

(<http://www.cambridgecollege.co.uk/>)



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1. Read the letter and answer the following questions.
  - a. What does the letter give information about?
  - b. What group size can the hotel accept?
  - c. What are the lecture rooms equipped with?
  - d. What sort of accommodation does the hotel offer?
2. Write the enquiry letter to which the letter you have read is a reply.

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Durata massima della prova: 6 ore.

È consentito soltanto l'uso di dizionari bilingue e monolingue.

Non è consentito lasciare l'Istituto prima che siano trascorse 3 ore dalla dettatura del tema.